

## Capabilities Brief

*Our mission is to provide unparalleled IT Services that surpass expectations, reduce overall costs, and dramatically enhance business performance.*  
*In short – **We Do IT Right!***

***DCi is an energetic professional services business that brings high-quality IT design, integration, and repair services to government and commercial clients.***

**Our management team has a combined 40 years of experience in the Information Technology field and our goals are to exceed customer's expectations while making Diverse Concepts a rewarding company for our employees to work.**

### **Company Overview**

Diverse Concepts, Inc. (DCi) is a Minority, Service Disabled Veteran-Owned Small Business that has been providing technology solutions and consulting to commercial and federal sector clients since June 2002.

Our headquarters is located in Millersville, MD and we have Top Secret facility clearance with cleared employees that hold Secret clearances and TS/SCI clearances with a Full Scope Polygraphs. Our management and staff consist of IT professionals who have a rich history of providing high quality IT services to our Government and Large Industry partners since our inception in 2002.

DCi is a reliable and reputable partner that understands the Federal contracting environment as well as the Commercial contracting environment and can bring an immediate competitive advantage as well as relevant expertise to your firm at a competitive price.

Diverse Concepts, Inc. provides a broad range of technology products, services and solutions to Government, Small Business and Home Users in the areas of Systems Engineering, Systems Architecture, Network Engineering, Network Architecture, Information Assurance, Information Security, Computer Forensics, and Program Management.

Our quality staff has delivered service to some of the most highly visible projects and enterprise solutions in our Clients' spaces to include Active Directory design and management, computer installation and repair, application installation, network design and installation, network problem resolution, information security consulting, patch and virus scanning management, system and network monitoring, disaster recovery planning and management, and the purchase of new and replacement systems and/or parts.

**We Do IT RIGHT!**

IT Design, Integration, & Repair Services

## ***We take pride in our work and customer service!***

*"I believe that our employees are  
the most valuable asset we have  
as a small business."*

**ROY E. WHITE**  
PRESIDENT AND CEO

### **SERVICES**

Computer Forensics  
Disaster Recovery  
Help Desk Services  
Information Assurance  
Information Security  
Infrastructure Monitoring  
Network Engineering  
Project Management  
Secure Wireless  
Systems Engineering

### **MARKETS**

Federal Government  
State Government  
Small Business  
Home Users

### **CHANNEL PARTNERS**

Aruba Networks  
CBL Data Recovery  
Digium  
Intermedia  
MAXfocus  
Microsoft  
Tech Data

### **NAICS CODES**

443142, 518210, 541340,  
541512, 541513, 541519,  
541611, 611420, 811212

### **CAGE CODE**

3B5Z0

### **DUNS**

12-139-4055

### **MDOT MBE/DBE/SBE**

15-473

### **MDOT SBR**

SB12-27449

### **DEMOGRAPHICS**

#### **Clearances:**

- 88% of our employees have a Top Secret Clearance

#### **Contracts:**

- 73% of our employees support Government IT Contracts

#### **Experience:**

- 32% of our employees have more than 10 years of IT experience

#### **Education:**

- 36% of our employees hold certificates or degrees

#### **Retention:**

- 82% of employees stay with DCi over 1 year
- 2.54 years – Average length of employment

### **AWARDS**

2015 - #1 PC Professional in Baltimore by Thumbtack.com  
2015 - Baltimore Business Journal's Top 50 Minority Owned Businesses  
2016 - Baltimore Business Journal's Top 50 Veteran Owned Businesses  
2016 - Baltimore Business Journal's Top 50 Minority Owned Businesses  
2016 - Washington Technology's Fast 50  
2017 - Baltimore Smart CEO Future 50

### **CERTIFICATIONS**

Maryland Department of Transportation (MDOT) Minority Business  
Enterprise, Disadvantaged Business Enterprise, and Small Business  
Enterprise (MBE, DBE, & SBE)  
MDOT Small Business Reserve

### **MANAGEMENT TEAM**

President and CEO - Roy E. White  
Executive Vice President, Finance - Steven G. Brower, Jr.  
Executive Vice President, Operations - Henry A. Wakefield, III  
Director, Information Technology - Timothy J. Cole  
Director, Commercial Solutions - James E. Shenton

### **CONTACT INFORMATION**

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### **BUSINESS PARTNERS**

Alion Science and Technology  
Comso  
CSRA  
Datrose  
Eagle Alliance  
Hewlett Packard Enterprise  
Intecon  
IntelliGenesis  
Kingfisher Systems  
Loch Harbour  
Mosaic  
Phalanx  
Praxis  
Resilient Point  
Sotera  
State of Maryland  
Synergy EDP

**DCi** **Diverse Concepts, Inc.**  
IT SERVICES



Contact us for more information

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